



Business Law

Career Cluster	Business Management and Administration
Course Code	12054
Prerequisite(s)	Introduction to Business (Recommended)
Credit	0.5 to 1.0
Program of Study and Sequence	Introduction to Business – Business Law – Pathway or Advanced Cluster Course
Student Organization	Future Business Leaders of America (FBLA), DECA
Coordinating Work-Based Learning	Guest Speakers, Field Trips, and Tours
Industry Certifications	N/A
Dual Credit or Dual Enrollment	See: https://sdmylife.com/images/Approved-CTE-Dual-Credit.pdf
Teacher Certification	Business Management & Administration Cluster Endorsement; Finance Cluster Endorsement; *Business Ed.
Resources	N/A

Course Description

Business Law focuses on an understanding of the judicial system at the local, state, and national levels. Topics include a general understanding of constitutional law, torts, ethics, securities, consumer protection, contract law, rights and responsibilities as citizens, utilization of financial transactions, employment and agency relationships, and regulations governing different types of business organizations.

Program of Study Application

Business Law is a pathway course in the Business Management and Administration cluster in the Human Resources Management, General Management, and Operations Management pathways. This course would follow the Introduction to Business, Accounting I, Personal Finance, and/or Principles of Marketing cluster courses.

Course Standards

BL 1: Students will analyze relationships between business ethics and classifications of business law.

<i>Webb Level</i>	<i>Sub-indicator</i>
Three Strategic Thinking	BL 1.1 Compare and contrast differences between business ethics and business laws and identify consequences of unethical and illegal conduct. <ul style="list-style-type: none"> ● Identify ethical characteristics ● Compare various ethical theories ● Analyze values in constructing an ethical code and laws
Four Extended Thinking	BL 1.2 Analyze the origin of today's law and functions of local, state and federal court systems. <ul style="list-style-type: none"> ● Discuss roles of constitutions, common laws, statutory laws, court decisions and state administrative laws ● Determine how courts impact laws and understand the value of setting precedent ● Explain structures and functions of federal, state and local court systems ● Identify the types of cases heard at each level of court system
Three Strategic Thinking	BL 1.3 Distinguish between procedural and substantive laws. <ul style="list-style-type: none"> ● Describe dispute resolution techniques ● Identify steps in criminal and civil trials and who is involved

BL 2: Students will demonstrate an understanding of characteristics of criminal and tort laws.

<i>Webb Level</i>	<i>Sub-indicator</i>
Three Strategic Thinking	BL 2.1 Differentiate among categories of criminal law, different types of business crimes, and available penalties. <ul style="list-style-type: none"> ● Examine felonies, misdemeanors and infractions, and categories of criminal law ● Study effects of forgery, fraud, embezzlement and perjury on business organizations ● Determine defenses of criminal acts and describe penalties ● Research computer crimes and the laws regarding them
Three Strategic Thinking	BL 2.2 Differentiate among categories of tort law and describe remedies available. <ul style="list-style-type: none"> ● Examine negligence, intentional and strict liability, and other types of torts ● Identify and explain elements of negligence torts ● Discuss concepts of the reasonable person test and proximate cause

BL 3: Students will evaluate relationships among contract law, law of sales, and consumer law.

<i>Webb Level</i>	<i>Sub-indicator</i>
Two Skill/Concept	BL 3.1 Demonstrate an understanding of contractual relationships and identify elements of a valid contract. <ul style="list-style-type: none"> ● Identify classifications of contracts ● Discuss consideration as it applies to contract law ● Explain ramifications of contracting with a minor ● Describe rules applied to interpretations of contracts

Three Strategic Thinking	<p>BL 3.2 Understand and defend methods by which a contract may be terminated or discharged.</p> <ul style="list-style-type: none"> • Interpret breach of contract • Choose legal remedies available for resolution of breach of contracts • Interpret fraud, non-disclosure, misrepresentation, mistake, duress and undue influence
Two Skill/Concept	<p>BL 3.3 Compare and contrast law of sales and consumer laws.</p> <ul style="list-style-type: none"> • Evaluate consumer protection laws • Examine the Uniform Commercial Code and its effects on business transactions • Examine unfair and deceptive practices that are common • Examine various administrative agencies that regulate consumer credit

BL 4: Students will analyze the role and importance of employment law as it relates to the conduct of business organizations.

<i>Webb Level</i>	<i>Sub-indicator</i>
Two Skill/Concept	<p>BL 4.1 Demonstrate an understanding of employer-employee relationships, including independent contractors.</p> <ul style="list-style-type: none"> • Explain the implications of Objective Justification within the workplace • Explain the doctrine of employment-at-will • Describe wrongful discharge and exceptions to employment-at-will •
Three Strategic Thinking	<p>BL 4.2 Identify employee rights and their implications in workplace settings.</p> <ul style="list-style-type: none"> • List and explain legislation that regulates employment rights, conditions and worker benefits • Identify employee rights that affect employment interview, testing, laws affecting minors and collective bargaining • Identify an employer's responsibilities to verify employment eligibility

BL 5: Students will utilize career-planning concepts, tools and strategies to explore, obtain and/or develop a career in law.

<i>Webb Level</i>	<i>Sub-indicator</i>
One Recall and Reproduction	<p>BL 5.1 Describe the importance of career readiness (soft-skill) practices in careers in law.</p> <ul style="list-style-type: none"> • Understand the importance of communication (oral, written, non-verbal, and listening), problem solving, teamwork, decision-making, conflict resolution, critical analysis and ethical reasoning.
One Recall and Reproduction	<p>BL 5.2 Describe roles and responsibilities of careers in law.</p> <ul style="list-style-type: none"> • Explain the role and responsibilities of administrative careers in law • Describe the role and responsibilities of executive/managerial careers in law.