

INSURANCE, SECURITIES, AND INVESTMENTS CAREER PATHWAY

Preparations that can add this Endorsement:

Preparation	Pedagogy		CTE Methods		Test		Coursework		Other
Early Childhood	X	AND	X	AND	X	OR	X	OR	X
Elementary	X	AND	X	AND	X	OR	X	OR	X
Secondary			X	AND	X	OR	X	OR	X
CTE Preparation					X	OR	X	OR	X
K-12			X	AND	X	OR	X	OR	X
Early Childhood SPED	X	AND	X	AND	X	OR	X	OR	X
K-12 SPED			X	AND	X	OR	X	OR	X

State-Designated Pedagogy Requirements:

Test #	Test Name	Cut Score	Effective Date
5624	Principles of Learning and Teaching (7-12 PLT)	157	07/01/2012
Waiver of Pedagogy Test			7-12 PLT
The PLT test may be waived if verification of two or more years of state-certified teaching experience in the grade span of the endorsement is documented.			Experience in a 5-12 grade span

State-Designated Test Requirements (passage of one test):

Test #	Test Name	Cut Score	Effective Date
	Licensed Insurance Agent		
	Licensed Real Estate Agent		
	Licensed Securities Broker		

Coursework Requirements:

9 Semester hours of coursework including:	
• Risk management	• Insurance
• Securities	• Investments

Other Requirements:

4000 Hours of Validated Work Experience in a Related Field within the previous five years		
Business Owner	Manager	Real Estate Agent
Financial Investments	Banker	Insurance Agent
Sales Management	Administrators	Entrepreneurs

Assignment Codes:

Code	Assignment Description	Code	Assignment Description	Code	Assignment Description
02993	Mathematics – Test Preparation	22001	Standardized Test Preparation	22250	Exploratory
10004	Workplace Technology Skills	22004	Dropout Prevention	22990	JAG – Middle School
12056	International Business and Marketing	22051	Office Aide (By Students)	22991	JAG – High School
12102	Principles of Banking	22054	Tutoring (By Students)	25013	Life Management
12104	Accounting I	22101	Leadership and Service	80018	Youth Internships
12106	Principles of Insurance	22104	Service Learning	80019	Senior Experience
12107	Investment Planning	22106	Freshman Seminar	80026	Entrepreneurship Experience
12108	Accounting II	22110	AP Seminar	80020	Youth Apprenticeship
12109	Advanced Accounting	22151	Career Exploration	80033	E-Mentor (certified staff)
12202	Principles of Selling	22152	Employability		