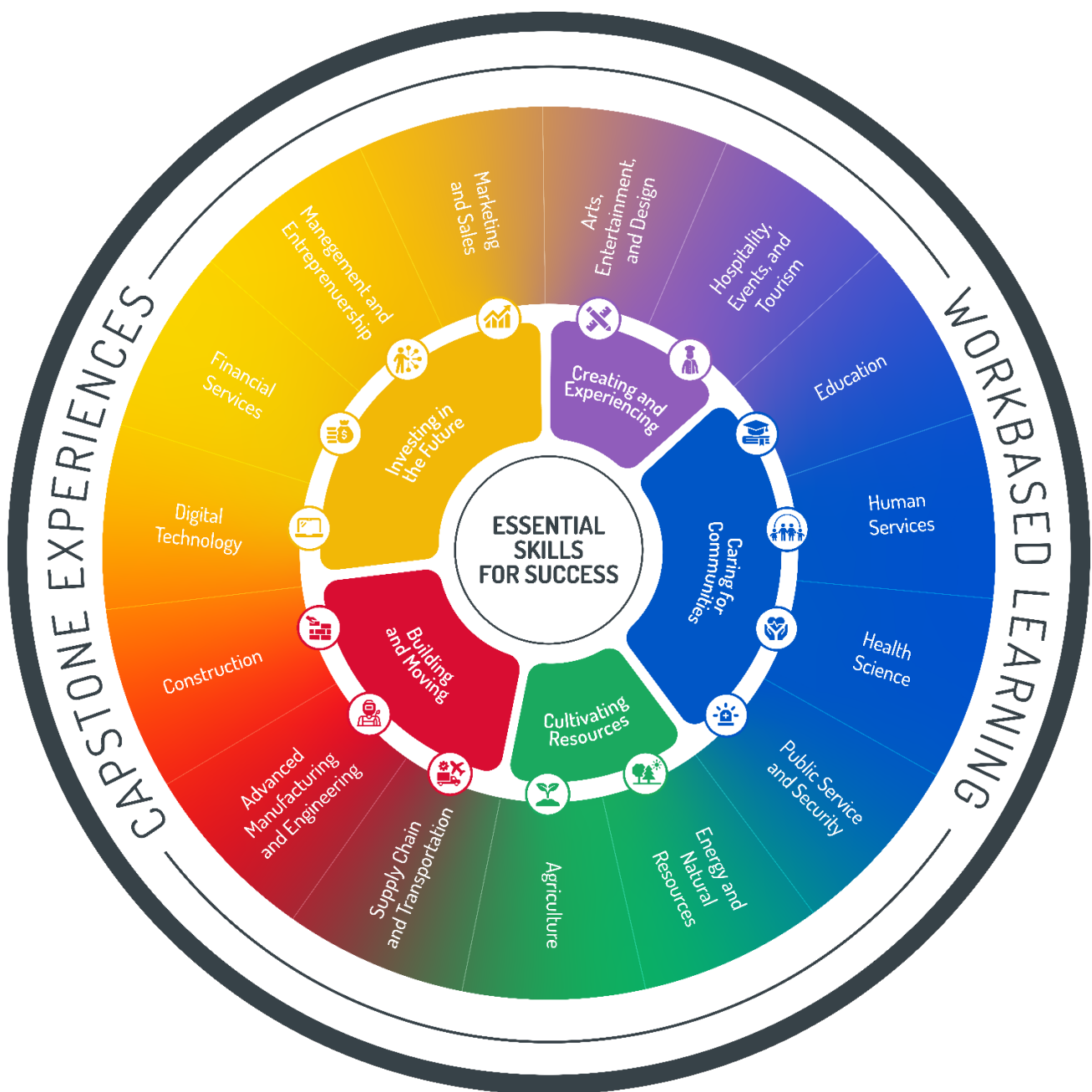




## Sample Sequence of Courses

*\*As standards and new courses are developed and approved in 2026-2028, these documents will be updated.*

*Please continue to refer to <https://doe.sd.gov/cte/> for the most current version of all standards and courses.*





## SEQUENCE OF COURSES

# ARTS, ENTERTAINMENT AND DESIGN

CREATING AND EXPERIENCING



FOR MORE INFORMATION, CONTACT:

Jamie Boettcher, Cluster Specialist  
Jamie.Boettcher@state.sd.us



**south dakota**  
DEPARTMENT OF EDUCATION  
Learning. Leadership. Service.

## APPROVED CLUSTER COURSES

### DESIGN AND DIGITAL ARTS

05162 Visual Media Design

10101 Network Technology

10201 Web Development

10202 Advanced Web Development

10203 Multimedia Design

10207 Digital Animation

11001 Introduction to Arts, A/V Technology & Communications

11052 Photography II

11054 Photography I

11154 Graphic Design II

11155 Graphic Design I

### FASHION AND INTERIORS

19201 Fashion Design

19205 Interior Design I

19206 Interior Design II

### MEDIA PRODUCTION AND BROADCASTING

11103 Broadcast Technology

11106 Journalistic Design

11151 Media Production

### PRODUCTION TECHNOLOGY

11056 Digital Music Production

11153 Digital Production for Entertainment

11160 Production Technology

## MIDDLE SCHOOL COURSES

18000 Middle School Arts, Entertainment & Design

22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

80019 Senior Experience

80020 Youth Apprenticeship

80026 Entrepreneurship Experience

## CTE CONCENTRATORS

Complete any two approved cluster courses while in high school. Students may be concentrators in multiple clusters.

## ADVANCED CAREER ENDORSEMENT

Two credits of approved cluster courses from the same cluster and/or capstone courses.

Earn an Industry Recognized Credential.

Complete other Graduation Requirements.

## INDUSTRY RECOGNIZED CREDENTIALS



Visit [doe.sd.gov/cte/industry.aspx](https://doe.sd.gov/cte/industry.aspx) for a full list of industry recognized credentials in this career cluster.

## DUAL CREDIT COURSES



Visit the resources section on the [ourdakotadreams.com](https://ourdakotadreams.com) dual credit page.

## POST-SECONDARY OPTIONS



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## SUPPORTING CTE COURSES

12061 Entrepreneurial Skills

16152 Event Management

18203 Ag Leadership & Communications

19152 SD Educators for Tomorrow

21007 Engineering Design & Development

21102 Drafting & Design I

## SEQUENCE OF COURSES

# HOSPITALITY, EVENTS AND TOURISM

CREATING AND EXPERIENCING



FOR MORE INFORMATION, CONTACT:

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**south dakota**  
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## APPROVED CLUSTER COURSES

### ACCOMMODATIONS AND TRAVEL

16001 Introduction to Hospitality & Tourism  
16051 Hospitality & Tourism Management  
16101 Hospitality & Lodging Services

### CONFERENCES AND EVENTS

16152 Event Management

### CULINARY AND FOOD SERVICE

16052 Introduction to Food Concepts  
16053 Restaurant Management- Culinary Arts I  
16054 Nutritional Sciences  
16055 Restaurant Management- Culinary Arts II  
16056 Restaurant Management- Culinary Arts III  
19253 Nutrition & Wellness  
19254 Food Technology

## MIDDLE SCHOOL COURSES

18000 Middle School Hospitality, Events & Tourism  
22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration  
22152 Employability  
10004 Workplace Technology  
22101 Leadership & Service  
19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning  
80018 Youth Internships  
80019 Senior Experience  
80020 Youth Apprenticeship  
80026 Entrepreneurship Experience

## CTE CONCENTRATORS

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## ADVANCED CAREER ENDORSEMENT

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## POST-SECONDARY OPTIONS

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## SUPPORTING CTE COURSES

12061 Entrepreneurial Skills  
12104 Accounting I  
12108 Accounting II  
12105 Business Economics  
12152 Marketing Strategies  
12164 Marketing Principles

## SEQUENCE OF COURSES

# EDUCATION

CARING FOR COMMUNITIES



FOR MORE INFORMATION, CONTACT:

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Jane.Gubrud@state.sd.us



south dakota  
DEPARTMENT OF EDUCATION  
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## APPROVED CLUSTER COURSES

### HUMAN DEVELOPMENT

19051 Human Development: Preschool to School Age

19052 Human Development: Prenatal to Toddlers

19261 Human Development: Adolescence to Adulthood

### LEARNER SUPPORT & COMMUNITY ENGAGEMENT

### TEACHING, TRAINING, AND FACILITATION

19151 Introduction to Education & Training

19152 SD Educators for Tomorrow

## MIDDLE SCHOOL COURSES

18000 Middle School Education

22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

80019 Senior Experience

80020 Youth Apprenticeship

80026 Entrepreneurship Experience

## CTE CONCENTRATORS

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## POST-SECONDARY OPTIONS



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## SUPPORTING CTE COURSES

19001 Introduction to Human Services

## SEQUENCE OF COURSES

# HUMAN SERVICES

CARING FOR COMMUNITIES



FOR MORE INFORMATION, CONTACT:

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Jane.Gubrud@state.sd.us



south dakota  
DEPARTMENT OF EDUCATION  
Learning. Leadership. Service.

## APPROVED CLUSTER COURSES

### COMMUNITY AND SOCIAL SERVICES

16052 Introduction to Food Concepts

16054 Nutritional Sciences

19001 Introduction to Human Services

19051 Human Development: Preschool to School Age

19052 Human Development: Prenatal to Toddlers

19253 Nutrition & Wellness

19255 Lifespan Connections

19261 Human Development: Adolescence to Adulthood

19264 Consumer Resource Management

### BEHAVIORAL AND MENTAL HEALTH

## MIDDLE SCHOOL COURSES

18000 Middle School Human Services

22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

80019 Senior Experience

80020 Youth Apprenticeship

80026 Entrepreneurship Experience

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## SUPPORTING CTE COURSES

10005 Business Computer Applications

12061 Entrepreneurial Skills

12102 Principles of Banking

15201 Principles of Public Management & Administration

19152 SD Educators for Tomorrow

19254 Food Technology

## SEQUENCE OF COURSES

# HEALTH SCIENCE

CARING FOR COMMUNITIES



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## APPROVED CLUSTER COURSES

### BIOTECHNOLOGY RESEARCH & DEVELOPMENT

03066 PLTW Biomedical Science

03067 PLTW Human Body Systems

03068 PLTW Medical Intervention

03070 PLTW Biomedical Intervention

14157 Introduction to Health Informatics

### CLINICAL HEALTH SERVICES

14001 Health Science Careers I- Exploration

14002 Health Science Careers II- Engagement

14051 Gateway to Certified Nursing Assistant

14102 Introduction to Medical Diagnostics

14154 Medical Terminology

### COMMUNITY HEALTH SERVICES

14055 Introduction to Emergency Medical Services

### PERSONAL CARE SERVICES

14062 Introduction to Sports Medicine

14152 Introduction to Pharmacy Technician

### CLINICAL MENTAL HEALTH

## MIDDLE SCHOOL COURSES

18000 Middle School Health Science

22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

80019 Senior Experience

80020 Youth Apprenticeship

80026 Entrepreneurship Experience

## CTE CONCENTRATORS

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## ADVANCED CAREER ENDORSEMENT

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Complete other Graduation Requirements.

## INDUSTRY RECOGNIZED CREDENTIALS



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## DUAL CREDIT COURSES



Visit the resources section on the [soudakotadreams.com](http://soudakotadreams.com) dual credit page.

## POST-SECONDARY OPTIONS



Visit [sdmylife.com](http://sdmylife.com) for more information about potential careers in this area and explore colleges and majors to further your education.

## SUPPORTING CTE COURSES

10005 Business Computer Applications

10108 Cybersecurity

15001 Introduction to Law, Public Safety, & Corrections I

15054 Introduction to Law, Public Safety, & Corrections II



## SEQUENCE OF COURSES

# PUBLIC SERVICE AND SECURITY

CARING FOR COMMUNITIES



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**south dakota**  
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## APPROVED CLUSTER COURSES

### MILITARY AND NATIONAL SECURITY

09051 Army JROTC I  
09052 Army JROTC II  
09053 Army JROTC III  
09054 Army JROTC IV  
09101 Naval JROTC I  
09102 Naval JROTC II  
09103 Naval JROTC III  
09104 Naval JROTC IV  
09151 Air Force JROTC I  
09152 Air Force JROTC II  
09153 Air Force JROTC III  
09154 Air Force JROTC IV  
09201 Marine Corps JROTC I  
09202 Marine Corps JROTC II  
09203 Marine Corps JROTC III  
092204 Marine Corps JROTC IV

### PUBLIC SAFETY AND JUSTICE

15001 Introduction to Law, Public Safety,  
Security & Corrections I  
15054 Introduction to Law, Public Safety,  
Security & Corrections II

### LOCAL, STATE, AND FEDERAL SERVICES

15201 Principles of Public Management &  
Administration

### EMERGENCY RESPONSE

## CTE CONCENTRATORS

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## POST-SECONDARY OPTIONS

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## MIDDLE SCHOOL COURSES

18000 Middle School Public Service & Security  
22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration  
22152 Employability  
10004 Workplace Technology  
22101 Leadership & Service  
19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning  
80018 Youth Internships  
80019 Senior Experience  
80020 Youth Apprenticeship  
80026 Entrepreneurship Experience

## SUPPORTING CTE COURSES

10005 Business Computer Applications  
12056 International Business & Marketing  
14055 Introduction to Emergency Medical Services  
21021 Civil Engineering & Architecture



## SEQUENCE OF COURSES

# ENERGY AND NATURAL RESOURCES

CULTIVATING RESOURCES



FOR MORE INFORMATION, CONTACT:

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### APPROVED CLUSTER COURSES

#### CONSERVATION AND LAND MANAGEMENT

18501 Wildlife & Fisheries

18502 Advanced Natural Resources

18504 Natural Resources

#### ENVIRONMENTAL PROTECTION

18507 CASE Environmental Science Issues

18508 Issues in Environmental Science

21024 PLTW Environmental Sustainability

#### ECOLOGICAL RESEARCH AND EXTRACTION

18505 CASE Natural Resources & Ecology

#### UTILITIES AND ENERGY

20101 Introduction to Energy/Power

21060 Alternate Energy Systems

### MIDDLE SCHOOL COURSES

18000 Middle School Energy & Natural Resources

22000 Middle School Exploring CTE

### FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

### CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

80019 Senior Experience

80020 Youth Apprenticeship

80026 Entrepreneurship Experience

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Complete other Graduation Requirements.

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### DUAL CREDIT COURSES

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### POST-SECONDARY OPTIONS

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### SUPPORTING CTE COURSES

12061 Entrepreneurial Skills

15001 Introduction to Law, Public Safety, Security & Corrections I

15054 Introduction to Law, Public Safety & Corrections II

18051 Fundamental Plant Science

## SEQUENCE OF COURSES

# AGRICULTURE

CULTIVATING RESOURCES



FOR MORE INFORMATION, CONTACT:

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Mercedes.Snedeker@state.sd.us



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## APPROVED CLUSTER COURSES

### AGRIBUSINESS AND LEADERSHIP

18001 Introduction to AFNR  
18006 CASE Introduction to AFNR  
18201 Agribusiness Sales & Marketing  
18202 Agribusiness Management  
18203 Ag Leadership & Communications  
18204 CASE Ag Research & Development  
18248 Independent Supervised Agriculture Experience

### AGRICULTURAL MANUFACTURING AND CONSTRUCTION

18302 Ag Processing Technology  
18401 Fundamental Ag Mechanical Technologies  
18402 Ag Systems Technology  
18403 Fundamental Ag Structures Technology  
18404 Ag Metal Fabrications Technology  
18405 CASE Agricultural Power & Technology  
18407 Advanced Ag Structures Technology  
18449 CASE Mechanical Systems in Agriculture  
20107 Diesel Technology  
20110 ATV/Small Engine Mechanics

### ANIMAL SYSTEMS

18101 Fundamental Animal Science  
18102 Companion Animals  
18106 CASE Principles of Agriculture Science-Animal  
18107 Advanced Animal Science

### FOOD SCIENCE AND PROCESSING

18305 Food Science  
18308 Agriculture Biotechnology  
18312 CASE Food Science & Safety

### PLANT SYSTEMS

18051 Fundamental Plant Science  
18052 Fundamental Horticulture  
18053 Horticulture Operations  
18056 CASE Principles of Agricultural Science-Plant  
18057 Advanced Plant Science  
18313 CASE Animal & Plant Biotechnology

### WATER SYSTEMS

## MIDDLE SCHOOL COURSES

18000 Middle School Agriculture  
22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration  
22152 Employability  
10004 Workplace Technology  
22101 Leadership & Service  
19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning  
80018 Youth Internships  
80019 Senior Experience  
80020 Youth Apprenticeship  
80026 Entrepreneurship Experience

## SUPPORTING CTE COURSES

12061 Entrepreneurial Skills  
13001 Introduction to Manufacturing  
18501 Wildlife & Fisheries  
18502 Advanced Natural Resources  
19254 Food Technology

## INDUSTRY RECOGNIZED CREDENTIALS

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## SEQUENCE OF COURSES

# SUPPLY CHAIN AND TRANSPORTATION

BUILDING AND MOVING



FOR MORE INFORMATION, CONTACT:

Mercedes Snedeker, Cluster Specialist  
Mercedes.Snedeker@state.sd.us



**south dakota**  
DEPARTMENT OF EDUCATION  
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## APPROVED CLUSTER COURSES

### AIR TRANSPORTATION AND TECHNOLOGY

20053 Aviation Careers I

20056 Fundamentals of Aviation

20057 Aviation Careers II

### GROUND TRANSPORTATION

20151 Logistics Planning & Management

### RECREATIONAL TRANSPORTATION

20110 ATV/Small Engine Mechanics

20111 Power Sports

### MAINTENANCE AND REPAIR

20104 Maintenance & Light Repair

20105 Electrical/Electronic Systems & HVAC

20106 Introduction to Vehicle Systems & Maintenance

20107 Diesel Technology

20115 Non-Structural Analysis & Damage Repair

20116 Auto Body Painting & Refinishing

20117 Structural Analysis & Damage Repair

20121 Automotive Engine Repair & Performance

20122 Brakes/Manual Drivetrain & Axles

20123 Automotive Transmission Suspension & Steering

20124 Introduction to Auto Body Estimating

21051 Introduction to Technology Education

## MIDDLE SCHOOL COURSES

18000 Middle School Supply Chain & Transportation

22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

80019 Senior Experience

80020 Youth Apprenticeship

80026 Entrepreneurship Experience

## SUPPORTING CTE COURSES

12061 Entrepreneurial Skills

13001 Introduction to Manufacturing

18401 Fundamental Ag Mechanical Technologies

18402 Ag Systems Technology

## INDUSTRY RECOGNIZED CREDENTIALS



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## SEQUENCE OF COURSES

# ADVANCED MANUFACTURING AND ENGINEERING

BUILDING AND MOVING



FOR MORE INFORMATION, CONTACT:

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Tracia.Rentsch@state.sd.us



**south dakota**  
DEPARTMENT OF EDUCATION  
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## APPROVED CLUSTER COURSES

### ENGINEERING

21001 Introduction to Engineering  
21007 Engineering Design & Development  
21014 Bioprocess Engineering  
21017 PLTW Introduction to Engineering Design  
21018 PLTW Principles of Engineering  
21019 PLTW Aerospace Engineering  
21021 PLTW Civil Engineering & Architecture  
21022 PLTW Computer Integrated Manufacturing  
21024 PLTW Environmental Sustainability  
21025 PLTW Engineering Design & Development  
21026 PLTW Engineering Essentials  
21050 Exploring STEM in CTE

### INDUSTRIAL MACHINING

13203 Machine Tool Technology  
13204 Advanced Machine Tool Technology

### PRODUCTION AND AUTOMATION

13001 Introduction to Manufacturing  
13207 Welding Technology  
13208 Advanced Welding Technology  
18404 Ag Metal Fabrication  
21051 Introduction to Technology Education  
21102 Drafting & Design I  
21103 Drafting & Design II- Architectural  
21106 Mechanical Drafting & Design

### ROBOTICS AND ELECTRONICS

17106 Electronics  
21009 Robotics  
21023 PLTW Digital Electronics

## MIDDLE SCHOOL COURSES

18000 Middle School Advanced Manufacturing & Engineering  
22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration  
22152 Employability  
10004 Workplace Technology  
22101 Leadership & Service  
19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning  
80018 Youth Internships  
80019 Senior Experience  
80020 Youth Apprenticeship  
80026 Entrepreneurship Experience

## SUPPORTING CTE COURSES

10005 Business Computer Applications  
10251 Computer Hardware & Software  
12104 Accounting I  
12152 Marketing Strategies

## INDUSTRY RECOGNIZED CREDENTIALS

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Complete other Graduation Requirements.

## SEQUENCE OF COURSES

# ARCHITECTURE AND CONSTRUCTION

BUILDING AND MOVING



FOR MORE INFORMATION, CONTACT:

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Tracia.Rentsch@state.sd.us



south dakota  
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## APPROVED CLUSTER COURSES

### ARCHITECTURE AND CIVIL ENGINEERING

21102 Drafting & Design

21103 Drafting & Design II- Architectural

### EQUIPMENT OPERATIONS AND MAINTENANCE

17990 Construction Equipment

17991 Construction Equipment II

### CONSTRUCTION PLANNING AND DEVELOPMENT

17002 Construction Trades I

17003 Construction Trades II- Residential

17005 Finish Carpentry II

17006 Introduction to Architecture &  
Construction

17007 Finish Carpentry

21051 Introduction to Technology Education

### BUILDING SYSTEMS AND SERVICES

## MIDDLE SCHOOL COURSES

18000 Middle School Architecture & Construction

22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

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80026 Entrepreneurship Experience

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## SUPPORTING CTE COURSES

12061 Entrepreneurial Skills

13001 Introduction to Manufacturing

13207 Welding Technology

17106 Electronics

18403 Fundamental Ag Structures Technology

20107 Diesel Technology

## SEQUENCE OF COURSES

# DIGITAL TECHNOLOGY

INVESTING IN THE FUTURE



FOR MORE INFORMATION, CONTACT:

Tracia Rentsch, Cluster Specialist  
Tracia.Rentsch@state.sd.us



south dakota  
DEPARTMENT OF EDUCATION  
Learning. Leadership. Service.

## APPROVED CLUSTER COURSES

### INFORMATION TECHNOLOGY (IT)

10003 Introduction to Information Technology  
10013 PLTW Computer Science Essentials  
10014 PLTW Computer Science A  
10015 PLTW Computer Science Principles  
10019 AP Computer Science Principles  
10052 Computer Science Principles  
10057 Computer Science Essentials  
10152 Computer Programming  
10153 Advanced Computer Programming  
10157 AP Computer Science A  
17106 Electronics

### DATA SCIENCE & ARTIFICIAL INTELLIGENCE

### NETWORK SYSTEMS AND CYBERSECURITY

10016 PLTW Cybersecurity  
10101 Network Technologies  
10108 Cybersecurity  
14157 Introduction to Health Informatics

### SOFTWARE SOLUTIONS

10251 Computer Hardware & Software

### WEB AND CLOUD

10201 Web Development  
10202 Advanced Web Development

## MIDDLE SCHOOL COURSES

18000 Middle School Digital Technology  
22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration  
22152 Employability  
10004 Workplace Technology  
22101 Leadership & Service  
19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning  
80018 Youth Internships  
80019 Senior Experience  
80020 Youth Apprenticeship  
80026 Entrepreneurship Experience

## CTE CONCENTRATORS

Complete any two approved cluster courses while in high school. Students may be concentrators in multiple clusters.

## ADVANCED CAREER ENDORSEMENT

Two credits of approved cluster courses from the same cluster and/or capstone courses.  
Earn an Industry Recognized Credential.  
Complete other Graduation Requirements.

## INDUSTRY RECOGNIZED CREDENTIALS

Visit [doe.sd.gov/cte/industry.aspx](https://doe.sd.gov/cte/industry.aspx) for a full list of industry recognized credentials in this career cluster.

## DUAL CREDIT COURSES

Visit the resources section on the [ourdakotadreams.com](https://ourdakotadreams.com) dual credit page.

## POST-SECONDARY OPTIONS

Visit [sdmylife.com](https://sdmylife.com) for more information about potential careers in this area and explore colleges and majors to further your education.

## SUPPORTING CTE COURSES

10005 Business Computer Applications  
12061 Entrepreneurial Skills  
13001 Introduction to Manufacturing  
21001 Introduction to Engineering  
21022 Computer Integrated Manufacturing  
21050 Exploring STEM in CTE



## SEQUENCE OF COURSES

# FINANCIAL SERVICES

INVESTING IN THE FUTURE



FOR MORE INFORMATION, CONTACT:

Amber Rost, Cluster Specialist  
Amber.Rost@state.sd.us



**south dakota**  
DEPARTMENT OF EDUCATION  
Learning. Leadership. Service.

## APPROVED CLUSTER COURSES

### ACCOUNTING

12104 Accounting I

12108 Accounting II

12109 Advanced Accounting

### BANKING AND CREDIT

12101 Introduction to Financial Industries

12102 Principles of Banking

### FINANCIAL STRATEGY & INVESTMENTS

12105 Business Economics

12107 Investment Planning

### INSURANCE

12106 Principles of Insurance

## MIDDLE SCHOOL COURSES

18000 Middle School Financial Services

22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

80019 Senior Experience

80020 Youth Apprenticeship

80026 Entrepreneurship Experience

## CTE CONCENTRATORS

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## SUPPORTING CTE COURSES

10005 Business Computer Applications

12054 Business Law

18201 Agribusiness Sales & Marketing

18202 Agribusiness Management

18203 Ag Leadership & Communications

19264 Consumer Resource Management



## SEQUENCE OF COURSES

# MANAGEMENT AND ENTREPRENEURSHIP

INVESTING IN THE FUTURE



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### APPROVED CLUSTER COURSES

#### BUSINESS INFORMATION MANAGEMENT

10005 Business Computer Applications

10049 Advanced Business Computer Applications

12052 Business Management

12054 Business Law

#### PROJECT MANAGEMENT

#### REGULATION

#### ENTREPRENEURSHIP AND SMALL BUSINESS

12051 Introduction to Business

12061 Entrepreneurial Skills

#### LEADERSHIP OPERATIONS

12056 International Business & Marketing

### MIDDLE SCHOOL COURSES

18000 Middle School Management & Entrepreneurship

22000 Middle School Exploring CTE

### FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

### CAPSTONE/WORK-BASED LEARNING

22104 Service Learning

80018 Youth Internships

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Earn an Industry Recognized Credential.

Complete other Graduation Requirements.

### INDUSTRY RECOGNIZED CREDENTIALS

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### DUAL CREDIT COURSES

Visit the resources section on the [soudakotadreams.com](http://soudakotadreams.com) dual credit page.

### POST-SECONDARY OPTIONS

Visit [sdmylife.com](http://sdmylife.com) for more information about potential careers in this area and explore colleges and majors to further your education.

### SUPPORTING CTE COURSES

12105 Business Economics

12202 Principles of Selling

16152 Event Management

18201 Agribusiness Sales & Marketing

18202 Agribusiness Management

18203 Ag Leadership & Communications

## SEQUENCE OF COURSES

# MARKETING AND SALES

INVESTING IN THE FUTURE



FOR MORE INFORMATION, CONTACT:

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Amber.Rost@state.sd.us



**south dakota**  
DEPARTMENT OF EDUCATION  
Learning. Leadership. Service.

## APPROVED CLUSTER COURSES

### MARKETING AND ADVERTISING

12056 International Business & Marketing

### STRATEGIC SALES AND SERVICE

12202 Principles of Selling

### MARKETING RESEARCH, ANALYTICS, AND ETHICS

12152 Marketing Strategies

12163 Sports Entertainment Marketing

12164 Marketing Principles

12167 Marketing Research

12199 Marketing Communications

## MIDDLE SCHOOL COURSES

18000 Middle School Marketing & Sales

22000 Middle School Exploring CTE

## FOUNDATIONAL COURSES

22151 Career Exploration

22152 Employability

10004 Workplace Technology

22101 Leadership & Service

19262 Personal Finance

## CAPSTONE/WORK-BASED LEARNING

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## POST-SECONDARY OPTIONS

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## SUPPORTING CTE COURSES

10201 Web Development

10202 Advanced Web Development

10203 Multimedia Design

11001 Introduction to Arts, A/V Technology & Communications

12051 Introduction to Business

12061 Entrepreneurial Skills

18201 Agribusiness Sales & Marketing

18202 Agribusiness Management

