



## Career Cluster Connections Cover Page Finance

**Career Cluster:** Finance

### Postsecondary Education Partnerships

#### Existing Postsecondary Education Partners:

**Black Hills State University-** <http://www.bhsu.edu/>

- Accounting
- Business Administration
- Economics & Finance
- Professional Accountancy

**Western Dakota Tech-** <https://www.wdt.edu/>

- Accounting

**National American University-** <http://www.national.edu/>

- Accounting

**Capitol University Center-** <http://cucpierre.org/>

- Banking and Financial Services (via Northern State University)
- Banking and Financial Services (via Northern State University)
- Business Administration

**Northern State University-** <https://www.northern.edu/>

- Accounting
- Banking and Financial Services
- Business Administration
- Finance

**Lake Area Technical Institute-** <https://www.lakeareatech.edu/>

- Financial Services with the following options: Agri-Financial Services; Business Accounting; Consumer Financial Services

**South Dakota State University-** <https://www.sdstate.edu/>

- Agricultural Business

**Dakota State University-** <http://dsu.edu/>

- Accounting
- Finance
- Business Management

**Dakota Wesleyan University-** <https://www.dwu.edu/>

- Accounting
- Business Administration
- Finance

**Augustana University-** <http://www.augie.edu/>

- Accounting
- Business Administration



**University of Sioux Falls-** <https://www.usiouxfalls.edu/>

- Accounting
- Business Administration

**University of South Dakota-** <http://www.usd.edu/>

- Accounting
- Business Administration
- Finance

**Southeast Technical Institute-** <http://www.southeasttech.edu/>

- Accounting
- Business Administration
- Financial Services: Banking
- Financial Services: Insurance

**Mitchell Technical Institute-** <https://www.mitchelltech.edu/>

- Accounting
- Business Management
- Small Business Management

**Sisseton Wahpeton College-** <http://www.swc.tc/>

- Business Administration w/ Accounting Emphasis
- Business Specialist

**Sinte Gleska University-** <http://www.sintegleska.edu/>

- Business Management

**Sitting Bull College-** <https://sittingbull.edu/>

- Business Administration

### **Potential Postsecondary Education Partners:**

#### ***E-Learning Center:***

The center serves South Dakota's K-12 students through distance delivery of DDN/internet-based and online high school courses. The center delivers courses - including advanced placement - that students in rural areas would otherwise have no opportunity to take.

For more information, please contact E-learning Principal Mary Cundy at 605-626-3387 or [mary.cundy@northern.edu](mailto:mary.cundy@northern.edu)

- Flexes to the local districts' schedule
- Credits are provided free to eligible school districts

Weblink: <https://www.northern.edu/academics/elearning>

Courses Offered:

- **Accounting I**
- **Introduction to Business**
- **Business Law**

**Dual Credit Opportunities:****Southeast Tech-**

ACCN 210 Principles of Accounting  
ACCN 211 Principles of Accounting II  
BUS 200 Principles of Banking  
BUS 219 Consumer Lending I  
BUS 220 Personal Finance  
ACCT 217 Computerized Accounting

**MTI-**

ACCN 110 Principles of Accounting  
BUS 110 Accounting for Business I  
BUS 216 Spreadsheet Concepts Applications

**Western Dakota Tech**

ACCN 120 Principles of Accounting  
BUS 224 Personal Finance

**Lake Area Tech**

ACCN 210 Principles of Accounting  
BUS 220 Personal Finance

**Work-Based Learning****Career Exploration:**

Career Camps, USD Summer Accounting Camp, WDT Future Professionals Day

**Guest Speakers may include:** bankers, insurance agents, financial planners, loan officers, under-writers, actuaries, school business manager, CPA.

**Potential field trips could include:** Bank, Credit Union, Title Company, CPA Office.

Interview or have as a guest speaker: State regulator offices, bankers, credit unions, state auditors, Junior Achievement Representatives, Attorney General, Small Business Owners, Prairie Family Business Association; Small Business Administration, South Dakota Bankers Association, SD Insurance Association, SCORE (Service Corp of Retired Executives).

**Intermediate Experiences:**

Job Shadow professionals within the above fields.

Teach personal finance lessons to middle school and elementary classes.

Establish a School Store.

Camps and Competitions: YBA, HOBY, Big Idea, SD Bankers Association Business Plan Competition, Stock Market Game, SD LAUNCH, I2I Business Model Competition, SD Investment Council Essay Competition, SD Jumpstart Essay Contest, SD Giant Vision, SD Division of Securities Essay Contest, GoVenture.



**Capstone Experiences:**  
 Internship, Create a Business Plan, Plan and Conduct a fundraiser, Write a Grant for a Community Effort, Internships and job shadows may have restrictions due to confidentiality and regulations.

**Experiential Learning**

<p><b>Career and Technical Student Organizations and Key Activities (competitions, events, etc.):</b></p> <p><b>FBLA:</b>          Accounting          Banking Financial Services          Corporate Finance          Financial Statement Analysis          Accounting I          Accounting II          Banking &amp; Financial Systems          Business Calculations          Business Ethics          Business Financial Plan          Business Plan          E-Business          Economics          Electronic Career Portfolio          Entrepreneurship          Future Business Leader          Global Business          Health Care Administration          Introduction to Business          Introduction to Business Procedures          Introduction to Financial Math          Insurance &amp; Risk Management          Job Interview          LifeSmarts          Local Chapter Annual Business Report          Management Decision Making          Management Information Systems          Organizational Leadership          Personal Finance  <b>FCCLA:</b>          Entrepreneurship          Job Interview          Leadership</p>	<p><b>Course and CTE Standards Supported:</b></p> <p><b>All CTSOs:</b> Career Exploration, Employability, Entrepreneurship</p> <p><b>FBLA:</b> All Finance, Business Management &amp; Administration and Marketing Career Cluster classes.</p> <p><b>FCCLA:</b> Hospitality &amp; Lodging Management, Consumer Affairs</p> <p><b>DECA:</b> International Business &amp; Marketing, Marketing Communications, Marketing Principles, Marketing Research, Marketing Strategies, Principles of Selling.</p> <p><b>FFA:</b> AFNR: Agribusiness Marketing, Agribusiness Sales &amp; Marketing, Agribusiness Management, Ag Leadership</p> <p><b>SkillsUSA:</b> Entrepreneurship, Entrepreneurship Skills, Career Exploration, Employability</p>
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<p><b>DECA:</b>  Accounting  Banking Financial Services  Corporate Finance  Financial Statement Analysis  Accounting Applications  Business Finance Series  Finance Operations Research  Financial Consulting  Financial Services Team Decision Making  Principles of Finance  Stock Market Game  Virtual Business Challenge- Accounting</p> <p><b>FFA:</b>  Farm and Agribusiness Management  Marketing Plan</p> <p><b>SkillsUSA:</b>  Entrepreneurship  Job Interview</p>	
<p><b>Service Learning Opportunities/Organizations:</b></p> <p>Assist with community education classes related to personal finance and related topics. Presentation on finance related topics to community groups and organizations of all ages- youth through seniors. Assist non-profits with public relations, technical assistance, social media marketing activities.  Work with Junior Achievement.</p>	<p><b>Course and CTE Standards Supported:</b></p> <p>All classes within the Finance Cluster correlate with these service learning opportunities.</p>
<p><b>Additional Experiential Learning Opportunities:</b></p> <p>SD Legislative Page Program, Girls State, Boys State, National Honor Society, Student Council</p>	<p><b>Course and CTE Standards Supported:</b></p> <p><b>AFNR:</b> Agriculture Leadership  <b>Social Studies:</b> Economics &amp; Government Courses  <b>Human Services:</b> Leadership and Service</p>



### Certification and Credentials

Certification/Credential	Recommended Prerequisite Courses	Pertinent Details (location of assessment, cost, test prep, etc.)
<b>National Academy of Finance</b>	Completion of NAF coursework.	<a href="http://naf.org/">http://naf.org/</a>
<b>NCRC</b>	None- Available to 11 <sup>th</sup> & 12 <sup>th</sup> grade students.	<a href="http://dlr.sd.gov/workforce_services/ncrc">http://dlr.sd.gov/workforce_services/ncrc</a>
<b>Microsoft Office Specialist Certified-Excel, Word, Power Point</b>	Business Computer Applications and Advanced Business Computer Applications.	<a href="https://shop.certipoint.com/product-p/12003591.htm">https://shop.certipoint.com/product-p/12003591.htm</a>

### Key Resources:

**Dakota Corps Scholarship**- specific to auditor and accountant programs.  
**Build Dakota Scholarship**- Accounting Programs

-National Endowment for Financial Education (NEFE)  
[www.nefe.org](http://www.nefe.org)

-CTE Online  
[www.cteonline.org](http://www.cteonline.org)

-MBA Research & Curriculum Center  
[www.mbaresearch.org](http://www.mbaresearch.org)

-Finance in the Classroom-  
<http://financeintheclassroom.org>

-Money Instructor-  
<https://www.moneyinstructor.com/accounting.asp>

-Connecticut Society of CPAs  
<http://www.ctcpas.org/Content/23610.aspx>



-Eastern Illinois University-  
<http://www.eiu.edu/youtheducators/thinkingacts.php>

-Take Charge Today Financial Education  
<https://takechargetoday.arizona.edu/>

-Federal Reserve Bank (personal finance and economics concepts)  
[www.investinwhatsnext.org](http://www.investinwhatsnext.org)

-EverFi Financial Literacy  
<http://everfi.com/financial-services/>

-Bonzai Financial Literacy  
<https://teachbanzai.com/>

-Your Money Your Life on PBS (videos)  
<http://www.pbs.org/your-life-your-money/index.php>

-National Academy Foundation (Academy of Finance)  
<http://naf.org/>

-EconEd  
<http://www.econedlink.org/>

-Inflation Calculator  
<https://westegg.com/inflation/>

-Money Instructor (Lesson Plans, Lessons, Worksheets, Activities)  
<https://www.moneyinstructor.com/lessonplan.asp>

-Dave Ramsey Financial Education  
<https://www.daveramsey.com/school/>

-FREE Better Business Bureau  
<https://www.bbb.org/>

-iCivics-  
<https://www.icivics.org/games/court-quest>

-Bank Rate  
[www.bankrate.com](http://www.bankrate.com)

-Credit Karma-



[www.creditkarma.com](http://www.creditkarma.com)

-Stock Market Game -  
<https://www.stockmarketgame.org/>

-Learn Taxes on Line -  
<https://www.irs.gov/individuals/link-learn-taxes>

-Business Education Books in PDF Free (Plus More) -  
<https://2012books.lardbucket.org/>

-Financial Educators Council-  
<https://www.financialeducatorsCouncil.org/financial-literacy-certification/>

-South Dakota Banking Regulations -  
<http://dlr.sd.gov/banking/default.aspx>

-Securities Exchange Commission-  
<https://www.sec.gov/fast-answers/answers-series7htm.html>

-JumpStart Financial Smarts for Students  
<http://www.jumpstart.org/resources.html>

-Visa Practical Money Skills- [www.practicalmoneyskills.com](http://www.practicalmoneyskills.com)

-Utah Education Network Lesson Plans  
<http://www.uen.org/Lessonplan/LPview.cgi?core=1213>

-NEA resources for financial literacy  
<http://www.nea.org/tools/lessons/resources-for-teaching-financial-literacy.html>

-SPENT financial simulation  
<http://playspent.org/>

-H&R Block Budget Challenge  
<http://www.hrblockdollarsandsense.com/>

-FDIC Money Smarts for Children  
<https://www.fdic.gov/consumers/consumer/moneysmart/young.html>

-Wells Fargo Hands on Banking;  
<https://handsonbanking.org/articles/topic/personal-finance/>

-Free Stock Market Game





<http://www.howthemarketworks.com/>

-US Treasury Money

[https://www.treasurydirect.gov/indiv/tools/tools\\_moneymath.htm](https://www.treasurydirect.gov/indiv/tools/tools_moneymath.htm)

-University of California Money Talks

<http://moneytalks.ucanr.edu/>

-MyMoney.Gov

<https://www.mymoney.gov/Pages/for-teachers.aspx>

-Price Waterhouse financial literacy curriculum

-Junior Achievement Lesson Plans on Money Management

<https://www.juniorachievement.org/web/ja-usa/junior-achievement-save-usa>

-Privacy Rights Clearing House (consumer protection)

<https://www.privacyrights.org/>

-Invest Insurance Curriculum-

[www.InvestProgram.Org/teachers](http://www.InvestProgram.Org/teachers)

-Financial Avenue-

[www.fa.financialavenue.org](http://www.fa.financialavenue.org)